

**MARITIME ACADEMY CHARTER SCHOOL**  
**2275 BRIDGE STREET– BUILDING #107**  
**PHILADELPHIA, PA 19137**  
BID #: YR130004

Sealed bids for the services listed herein will be received in the MARITIME ACADEMY CHARTER SCHOOL (MARITIME ACADEMY) Administration Office, located at 2275 BRIDGE STREET – BUILDING #107, PHILADELPHIA, PA 19137 - ATTN: STEPHANIE JOHNSON until 9:00 A.M., January 19<sup>th</sup> 2010 and will be opened at 11:15 the same day in the Administration Building Conference Room. Respondents are invited to attend the bid opening however no bid modifications will be permitted...only clarifications pertaining to submitted responses or defining deliverables within the RFP.

1. **Two (2) hard printed copies** of the submitted proposal for this bid inquiry are to be filled out, **signed with original signatures** where noted and returned to MARITIME ACADEMY. **SUBMITTED PROPOSALS MUST BE IN INDIVIDUAL 3-RING BINDERS WITH ALL ENCLOSED MATERIAL DRILLED AND INSERTED ACCORDINGLY ALONG WITH THE ORIGINALLY SIGNED AND DATED BID RESPONSE SHEETS. IN ADDITION, 2 ELECTRONIC COPIES OF THE COMPLETE SIGNED RESPONSE IS REQUIRED AND MUST BE PROVIDED IN ADOBE PDF OR MICROSOFT WORD FORMATS. THE FILE(S) MUST BE ON LABELED CD(S) AND ACCOMPANY THE AFORE MENTIONED BINDERS.**
2. All bids shall be returned in sealed envelopes and addressed to MARITIME ACADEMY at the address stated above. **Please show the bid number (BID # YR130004:) on the outside of the envelope.**
3. The Bidder is responsible for ensuring that the Bid documents, inside a sealed envelope, are received **only via US certified/registered mail or by carrier service with tracking/signature** prior to 9:00 A.M. on the date of the Bid Opening stated above. Delivering that Bid document to a MARITIME ACADEMY employee, even if a signature is obtained, **is not** sufficient to meet the requirements of this Bid Condition. MARITIME ACADEMY is not responsible for the failure of any of its employees or any mail delivery service to receive this bid document prior to the time and date for the public opening of this Bid.
4. Bids shall be submitted on this Bid form which must be signed by a duly authorized agent or officer of the Company making the bid. **Absence of original signature of person duly authorized to sign for the Company submitting this bid document will automatically leave this bid null and void.**
5. Prices quoted must include all costs for delivery of requested items and any additional traveling costs for installation/engineering charges.
6. No quotes on substitution items will be accepted nor will quotes on “open box” or refurbished items.
7. The Technology Support Staff /Resources group shall have full power and authority to reject any and all bids furnished which in their opinion, are not in strict compliance and conformity with the requirements of the specifications. The decision of said group shall be final, conclusive, and without challenge.
8. MARITIME ACADEMY reserves the right to reject any or all bids, and to accept or reject any item or group of items, for which bid is submitted.
9. Upon identification of the lowest bid for identified services and installations (if warranted) the successful bidder will be notified in writing. It should be noted that awarding of this bid will commit the respondent to their quoted pricing for the entire period of time required for the SLD to notify MARITIME ACADEMY of e-rate funding. Once notified of funding MARITIME ACADEMY will immediately commence with deploying said services.

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Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Phone Number: \_\_\_\_\_ E-mail: \_\_\_\_\_

**BID SPECIFICATIONS  
FOR  
INTERNAL NETWORK/VOICE CONNECTIONS EQUIPMENT &  
CORRESPONDING INSTALLATION SERVICES**

MARITIME ACADEMY IS SEEKING PRICING FOR VARIOUS NETWORK EQUIPMENT ITEMS AND CORRESPONDING COMPONENTS, ALONG WITH YEARLY HARDWARE MAINTENANCES AND INSTALLATION SERVICES. DELIVERY OF SAID ITEMS AND ANY CORRESPONDING SERVICES MAY RANGE FROM A SINGLE IDENTIFIED SITE OR NUMEROUS SITES WHICH WILL BE IDENTIFIED WITHIN THE RELATED PURCHASE ORDER(S). THE EQUIPMENT/SERVICE CONTRACT WILL EXTEND FROM A PERIOD RANGING FROM JULY 1<sup>ST</sup>, 2010 THROUGH DECEMBER 31<sup>ST</sup>, 2011. **NOTE: REQUESTS LISTED BELOW ARE FOR PER UNIT COSTS, HOWEVER; QUANTITIES MAY VARY SIGNIFICANTLY. IF QUANTITY PRICING IS RELEVANT THEN DETAIL QUANTITY DISCOUNTS FOR SAID ITEM AND/OR SERVICES BELOW IN THE "COMMENT" SECTION THAT ITEM.** MARITIME ACADEMY RESERVES THE RIGHT TO EXTEND THE CONTRACT ON A MTM BASIS IF SO NEEDED OR CANCEL SERVICES AT ANY TIME WITHOUT PENALTY. THE ACQUISITION OF EQUIPMENT/SERVICES WILL COMMENSE SOMETIME AFTER JULY 1<sup>ST</sup>, 2010 AND WILL/MAY CORRESPOND WITH RECEIPT OF THE SLD FUNDING LETTER FOR THE EQUIPMENT/SERVICES.

**QUESTIONS PERTAINING TO THIS BID PROCESS SHOULD BE DIRECTED TO:**

**STEPHANIE JOHNSON  
MARITIME ACADEMY CHARTER SCHOOL – BUILDING #107  
2275 BRIDGE STREET  
PHILADELPHIA, PA 19137  
[johnson.s@maritimecharter.org](mailto:johnson.s@maritimecharter.org)**

**ANY/ALL TECHNICAL QUESTIONS SHOULD BE E-MAILED TO:**

**[remy@intelagentresources.com](mailto:remy@intelagentresources.com)**

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IT SHOULD BE NOTED THAT ORIGINAL SIGNATURES ARE REQUIRED AT THE BOTTOM OF EACH PAGE IN THIS BID WHEN THE APPROPRIATE SIGNATURE LINES ARE PROVIDED. FAILURE TO PROVIDE THESE SIGNATURES AS INSTRUCTED WILL VOID THE ENTIRE BID RESPONSE FOR THAT PARTICULAR RESPONDENT.

ITEM  
NO.

ITEM/SERVICE DESCRIPTION

(NETWORK, VOIP & UPS EQUIPMENT))

1. **ASA5510-BUN-K9;  
CISCO ASA5500 APPL S/W 50 VPN PEERS 3FE 3DES/AES**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

2. **ASA5510-CSC10-K9;  
CISCO ASA5510 APPLICANCE CONTENT SECURITY EDITION BUNDLE**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

3. **ASACSC10-PLUS=;  
CISCO ASA 5500 SERIES CSC-SSM-10 PLUS LICENSE (ADDS URL  
FILTERING, CONTENT FILTERING, ANTI-PHISHING, ANTI-SPAM, 1 YEAR  
SUBSCRIPTION SERVICE)**

COST PER UNIT: \_\_\_\_\_

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**PHILADELPHIA, PA 19137**  
BID #: YR130004

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

4. **ASA-CSC10-USE-100=;**  
**CISCO ASA 5500 SERIES CSC-SSM-10 USER LICENSE UPGRADES (100 USERS)**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

5. **ASA-CSC10-USE-250=;**  
**CISCO ASA 5500 SERIES CSC-SSM-10 USER LICENSE UPGRADES (250 USERS)**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

6. **ASA-CSC10-USE-500=;**  
**CISCO ASA 5500 SERIES CSC-SSM-10 USER LICENSE UPGRADES (500 USERS)**

COST PER UNIT: \_\_\_\_\_

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NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

**7. ASA-ADV-END-SEC;**  
**ASA 5000 ADVANCED ENDPOINT ASSESSMENT LICENSE FOR SSL VPN**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

**8. WS-C3750G-12S-E;**  
**CISCO CATALYST 3750 12 PORT GE SFP WITH ENHANCED MULTILAYER IMAGE**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
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**9. WS-C3750G-12S-S;**  
**CISCO CATALYST 3750 12 PORT GE SFP WITH STANDARD MULTILAYER IMAGE**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

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\_\_\_\_\_

10. **WS-C3750-24PS-S;**  
**CISCO CATALYST 3750 24 PORT 10/100 POE WITH 2 SFP, STANDARD IMAGE**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
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11. **WS-C3750-24PS-E;**  
**CISCO CATALYST 3750 24 PORT 10/100 POE WITH 2 SFP, ENHANCED IMAGE**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

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12. **WS-C3750-48TS-S;**  
**CISCO CATALYST 3750 48 PORT 10/100 POE WITH 2 SFP, STANDARD IMAGE**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

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LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

13. **WS-C3750-48TS-E;**  
**CISCO CATALYST 3750 48 PORT 10/100 POE WITH 2 SFP, ENHANCED IMAGE**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

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14. **GLC-SX-MM=;**  
**CISCO GE SFP TRANSCEIVER**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

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15. **GLC-T=;**  
**CISCO 1000BASE-T SFP**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

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16. **CAB-STACK-3M=;**  
**CISCO STACKWISE 3M STACKING CABLE**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

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17. **C2811-VSEC-CCME/K9;**  
**CISCO 2811 SERIES VSEC BUNDLE W/PVDM2-16, FL-CCME-35, ADV IP**  
**SERV, 128F/256D/3.0;C217929529;GL (BUNDLE INCLUDES PART #'S**  
**S28NAISK9-12315T; PVDM2-16; FL-CCME-35; PWR-2811-AC; CAB-AC;**  
**ROUTER-SDM-CD; MEM2800-256D-INC; MEM2800-64U128CF; ACS-2811-**  
**STAN)**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
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18. **NM-HAD-4FXS;**  
**HIGH DENSITY ANALOG VOICE/FAX NETWORK MODULE WITH 4 FXS**  
**(SUB-COMPONENT OF 2811 VSEC BUNDLE)**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

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19. **DSP-HAD-16;**  
**16-CHANNEL DSP MODULE FOR NM-HAD (SUB-COMPONENT OF 2811**  
**VSEC BUNDLE)**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED  
MAINTENANCE ABOVE:

\_\_\_\_\_  
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20. **C2811-VSEC/K9;**  
**CISCO 2811 VOICE SECURITY BUNDLE, PVDM2-16, ADV IP SERV,**  
**64F/256D/11.0;C217903375;GLUS;(BUNDLE INCLUDES PART #'S CAB-**  
**AC;S28NAISK9-12415T; PWR-2811-AC; ROUTER-SDM-CD; PVDM2-16;**  
**MEM2800-256D-INC; MEM2800-64CF-INC; ACS-2811-STAN )**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED  
MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

21. **FL-SRST-35;**  
**FEAT LIC SURVIVABLE REMOTE TELEPHONE UP TO 35 USERS (SUB-**  
**COMPONENT OF 2811)**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

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22. **PVDM2-16U64;**  
**PVDM2 16-CHANNEL TO 64-CHANNEL FACTORY UPGRADE (SUB-**  
**COMPONENT OF 2811)**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED  
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\_\_\_\_\_

23. **VWIC2-2MFT-T1/E1;**  
**2-PORT 2<sup>ND</sup> GEN MULTIFLEX TRUNK VOICE/WAN INT. CARD – T1/E1**  
**(SUB-COMPONENT OF 2811)**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED  
MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

24. **VIC-4FXS/DID;**  
**4 PORT FXS OR DID VIC**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

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25. **VIC2-4FXO;**  
**4 PORT VOICE INTERFACE CARD - FXO**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

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26. **VS-C6509E-S720-10G;**  
**CAT 6509-E-CHAS + FAN TRAY + SUP 720-10G-VSS (INCLUDES PART #'S**  
**SV33IBK9N-12233SXH; CF-ADAPTER-SP; CAB-AC-C6K-TWLK; VS-S720-10G-**  
**3C; VS-F6K-MSFC3; VS-F6K-PFC3C; VS-S720-10G; MEM-C6K-CPTFL1GB;**  
**BF-S720-64MB-RP; MEM-XCEF720-256M; WS-F6700-CFC; WS-C6509-E-FAN; )**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

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\_\_\_\_\_

27. **WS-X6724-SFP;**  
**CATALYST 6500 24-PORT GIGE MOD: FABRIC-ENABLED**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

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28. **WS-X6548-GE-45AF;**  
**CATALYST 6500 POE 802.3AF 10/100/1000 48 PORT (RJ45) CEF256 CARD**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

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\_\_\_\_\_

29. **WS-CAC-6000W;**  
**CATALYST 6500 6000W AC POWER SUPPLY**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

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\_\_\_\_\_

30. **WSC4506E-S6L-96V;**  
**4506-E CHASSIS, TWO 24G POEP READY LINE CARDS, SUP6L-E**  
**(INCLUDESS PART #'S CVR-X2-SFP; WS-X45-SUP6L-E; WS-X4648-RJ45V+E;**  
**CAB-US515P-C19-US; S45ELBK9-12253SG)**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_

\_\_\_\_\_

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**MARITIME ACADEMY CHARTER SCHOOL**  
**2275 BRIDGE STREET- BUILDING #107**  
**PHILADELPHIA, PA 19137**  
BID #: YR130004

31. **PWR-C45-4200ACV;**  
**CATALYST 4500 4200W AC DUAL INPUT POWER SUPPLY (DATA + POE)**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

32. **LIC-UWL-PRO;**  
**UNIFIED WORKSPACE LICENSING PRO, 1 USER (SUB-COMPONENT OF CUWL TOP LEVEL)**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

33. **UCSS-UWL-PRO1;**  
**ACAD GOVT 1YR UWL PRO USCC**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
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BID #: YR130004

34. **MCS-7835-H2-ECS2;**  
**UNITY MCS-7835-H2.2X146 HDD 2GB RAM|17.0 (INCLUDES PART #S UNITY-**  
**PWR-US; UNITY-SYSDISK)**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED  
MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

35. **MCS-7825H3-K9-CMB2;**  
**UNIFIED CM 6.1 7825-H3 APPLIANCE, 0 SEATS (INCLUDE PART #S CAB-AX;**  
**CCX-70-CM-BUNDLE; CUCMS-EVAL-K9; SW-CUP6.0-K9P )**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED  
MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

36. **AIR-WLC4402-12-K9;**  
**CISCO 4400 SERIES WLAN CONTROLLER FOR UP TO 12 1000 SERIES APS**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED  
MAINTENANCE ABOVE:

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**MARITIME ACADEMY CHARTER SCHOOL**  
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BID #: YR130004

37. **AIR-WLC4402-25-K9;**  
**CISCO 4400 SERIES WLAN CONTROLLER FOR UP TO 25 1000 SERIES APS**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_

\_\_\_\_\_

38. **AIR-WLC4402-50-K9;**  
**CISCO 4400 SERIES WLAN CONTROLLER FOR UP TO 50 1000 SERIES APS**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_

\_\_\_\_\_

39. **AIR-WLC4402-100-K9;**  
**CISCO 4400 SERIES WLAN CONTROLLER FOR UP TO 100 1000 SERIES APS**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

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40. **AIR-LAP1252AG-A-K9;**  
**802.11A/G/N-D2.0 2.4/5-GHZ MOD UNIFIED AP; 6 RP-TNC; FCC**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

41. **AIR-ANT2422DB-R;**  
**2.4-GHZ 2.2 DBI DIPOLE ANTENNA RP-TNC BLACK (QTY 1)**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

42. **AIR-ANT5135DB-R;**  
**5GHZ 3.5 DBI BLACK DIPOLE ANTENNA W/RP-TNC CONNECTOR (QTY 1)**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

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**MARITIME ACADEMY CHARTER SCHOOL**  
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**43. AIR-PWRINJ4;  
POWER INJECTOR – 1250 SERIES**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_

\_\_\_\_\_

**44. AIR-CONCAB1200;  
CONSOLE CABLE FOR 1130, 1200, 1230, 1240, 521, 1250**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_

\_\_\_\_\_

**45. GXT2-6000RT208;  
LIEBERT UPSTATION GXT 2U 6000VA/4200 W RACK-TOWER**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

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**MARITIME ACADEMY CHARTER SCHOOL**  
**2275 BRIDGE STREET- BUILDING #107**  
**PHILADELPHIA, PA 19137**  
BID #: YR130004

46. **GXT2-144BATKIT;**  
**LIEBERT INTERNAL BAT FOR GXT2-6000RT208 (REQUIRED WITH EACH**  
**GXT2-6000RT208)**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED  
MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

47. **GXT2-6KVABATKIT;**  
**LIEBERT EXTENDED BATTERY**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED  
MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

48. **PD-007;**  
**LIEBERT INPUT L14-30P OUTPUT (4) L6-20R**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED  
MAINTENANCE ABOVE:

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**MARITIME ACADEMY CHARTER SCHOOL**  
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49. **GXT2-1000RT120;**  
**LIEBERT UPSTATION GXT 2U 1000VA UPS RM-2U 120V ONLINE 4OUT 5-15**  
**RM/TOWER**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED  
MAINTENANCE ABOVE:

\_\_\_\_\_

\_\_\_\_\_

50. **GXT2-1500RT120;**  
**LIEBERT UPSTATION GXT2 1500VA UPS RM-2U 120V ONLINE 4OUT 5-15**  
**RM/TIMER**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED  
MAINTENANCE ABOVE:

\_\_\_\_\_

\_\_\_\_\_

51. **GXT2-48VBATT;**  
**LIEBERT BATTER CABINET FOR UPSTATION GXT2 48V 700VA THRU**  
**2000VA**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED  
MAINTENANCE ABOVE:

\_\_\_\_\_

\_\_\_\_\_

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**MARITIME ACADEMY CHARTER SCHOOL**  
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**PHILADELPHIA, PA 19137**  
BID #: YR130004

**52. RS600;**  
**LIEBERT TELECOM 19IN SHELF KIT-CENTER MOUNT**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

**53. WEB FILTER 610;**  
**BARRACUDA WEB FILTER APPLIANCE 610 MODEL, 450-1500**  
**CONCURRENT USERS**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

**54. WEB FILTER 810;**  
**BARRACUDA WEB FILTER APPLIANCE 810 MODEL, 1000-3000**  
**CONCURRENT USERS**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED MAINTENANCE ABOVE:

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55. **WEB FILTER 910;  
BARRACUDA WEB FILTER APPLIANCE 910 MODEL, 2500-4500  
CONCURRENT USERS**

COST PER UNIT: \_\_\_\_\_

NEXT-BUSINESS-DAY MAINTENANCE COST PER UNIT: \_\_\_\_\_

LIST APPROPRIATE PART NUMBER AND DESCRIPTION FOR QUOTED  
MAINTENANCE ABOVE:

\_\_\_\_\_  
\_\_\_\_\_

56. **CONFIGURATION/INSTALLATION SERVICES FOR ADDRESSING  
EQUIPMENT LISTED IN ITEMS #1 THRU #55**

COST PER HR: \_\_\_\_\_

**IMPORTANT NOTE: THE AWARDED RESPONDENT OF THIS CONTRACT FOR ITEMS #1 THRU #56. WILL BE FORWARDED A FOLLOW-UP LIST WHICH WILL IDENTIFY FINAL QUANTITIES AND TYPES OF EQUIPMENT FOR WHICH A PROJECT INSTALLATION QUOTE WILL BE REQUESTED IDENTIFYING THE TOTAL NUMBER OF CONFIGURATION HOURS REQUIRED TO INSTALL SAID EQUIPMENT AND QUANTITIES. THIS RESPONSE WILL BE LEVERAGED AGAINST THE HOURLY COST IN ITEM #56 TO CALCULATE THE INSTALLATION COST OF THE PROJECT. THE RESPONDENT MUST RETURN THIS DOCUMENT WITHIN THREE (3) BUSINESS DAYS.**

**ADDITIONAL REQUIREMENT: FOR ITEMS #1 THRU #55 PARTICIPATING RESPONDENTS MUST PROVIDE DOCUMENTATION IDENTIFYING THE CURRENT E-RATE ELIGIBILITY PERCENTAGE FOR EACH ITEM WHICH THEY ARE BIDDING ON. THIS REPORT/NOTATION/DOCUMENT MUST BE PROVIDED IN HARDCOPY WITH THE BID AND BE REPRESENTED ON THE AFORE MENTIONED CDs IN EITHER MICROSOFT WORD OR .PDF FORMAT.**

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**MARITIME ACADEMY CHARTER SCHOOL**  
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BID #: YR130004

**(DISTANCE LEARNING/VIDEO CONFERENCING: POLYCOM MOBILE SOLUTION)**

57. **POLYCOM PLCM MODEL ORDER CP-5397 ~ SYSTEM INCLUDES:  
HDX 8004 XL HD CODEC WITH EAGLEEYE HD CAMERA, HDX TABLE TOP  
MIC ARRAY, 4M LR, P+C, POC, ENGLISH REMOTE, HDX CABLE BUNDLE,  
EAGLE EYE CAMERA MOUNTING BRACKET, VCR/DVD COMBO, 2200-  
LUMEN PROJECTOR, MEDIA CENTER CART WITH INTEGRATED AUDIO,  
FOUR-POSITION UNIVERSAL POWER STRIP, 4-ADAPTOR POWER CORDS  
(120V), AND TELESCOPING PIPE FOR CAMERA (USE PIPE AS CABLE  
RACEWAY) ~ BASED ON: 7200-26030-001 ~ 30-DAY LEAD-TIME FROM ARO.  
(MODEL #CP-5397)**

COST PER UNIT: \_\_\_\_\_

58. **POLYCOM HDX MPPLUS MULTIPOINT SOFTWARE OPTION LICENSE.  
ALLOWS FOR 4 SITE MP VIDEO CALLS. AVAILABLE FOR HDX SYSTEMS  
(4000, 7000, 8000 AND 9000 SERIES). (MODEL #5150-23912-001)**

COST PER UNIT: \_\_\_\_\_

59. **POLYCOM INSTALLATION, CP-5397, PER SERVICE DESCRIPTION FOR  
VIDEO ENDPOINT AND LCD/PLASMA DISPLAY INSTALLATION (PART #  
CP5397-INST)**

COST PER UNIT: \_\_\_\_\_

60. **POLYCOM PREMIER PLUS, CP-5397, ONE YEAR, CEILING MOUNTED  
COMPONENTS ARE NOT INCLUDED IN THE ON-SITE LABOR, (PRICES  
FOR TERMS OTHER THAN 1 YR TO BE PRORATED ACCORDINGLY)  
(PART # CP5397-PP)**

COST PER UNIT: \_\_\_\_\_

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**MARITIME ACADEMY CHARTER SCHOOL**  
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BID #: YR130004

**(DISTANCE LEARNING/VIDEO CONFERENCING: POLYCOM STATIONARY SOLUTION)**

- 61. POLYCOM MODEL ORDER NUMBER: CP-5762A ~ SOLUTION INCLUDES: HDX 9004, 4MLR (IP), CONTENT SHARING, 15-INCH "CONTENT" DISPLAY, EAGLE EYE INSTRUCTOR CAMERA, EAGLE EYE STUDENT CAMERA, (3) HDX CEILING MICROPHONE ARRAYS, 8-WAY INTERNAL MCU, (1) HDX MEDIA CENTER PEDESTAL W/CASTERS, SOUNDBAR AND (2) 42-INCH LCD DISPLAYS, (1) HDX MEDIA CENTER PEDESTAL W/CASTERS, SOUNDBAR AND (1) 42-INCH LCD DISPLAY, PLCM STEREO SPEAKER SYSTEM, INSTRUCTOR PODIUM, PEOPLE ON CONTENT, GREEN SCREEN (WALL-MOUNT 5' X 7'), DVD/VCR (SD) PLAYER, HI-RESOLUTION DOCUMENT CAMERA, AND INTEGRATED CONTROLLER WITH 10-INCH TOUCH PANEL AND GUI. (MODEL # CP-5762A)**

COST PER UNIT: \_\_\_\_\_

- 62. POLYCOM INSTALLATION, CP-5762A, PER SERVICE DESCRIPTION FOR VIDEO ENDPOINT AND LCD/PLASMA DISPLAY INSTALLATION (PART # CP5762A-INST)**

COST PER UNIT: \_\_\_\_\_

- 63. POLYCOM PREMIER PLUS, CP-5762A, ONE YEAR, CEILING MOUNTED COMPONENTS ARE NOT INCLUDED IN THE ON-SITE LABOR, (PRICES FOR TERMS OTHER THAN 1 YR TO BE PRORATED ACCORDINGLY) (PART # CP5762A-PP)**

COST PER UNIT: \_\_\_\_\_

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MARITIME ACADEMY CHARTER SCHOOL  
2275 BRIDGE STREET- BUILDING #107  
PHILADELPHIA, PA 19137  
BID #: YR130004

**ADDITIONAL BID CONDITIONS:**

1. BID CONTRACT ITEMS/CONDITIONS:
  - A. IF THE BID RESPONDENT WOULD REQUIRE A RESPONDENT'S DOCUMENT TO BE SIGNED AND EXECUTED BY MARITIME ACADEMY UPON AWARD OF THIS BID THEN **TWO (2) COPIES OF SAID DOCUMENT ALONG WITH TWO (2) ELECTRONIC COPIES OF DOCUMENT FILE (ON SEPARATE CDs IN .PDF OR WORD FORMAT) WITH ALL REQUIRED RESPONDENT SIGNATURES, MUST BE SUBMITTED WITH THIS BID DOCUMENT AND CORRESPONDING RESPONDENT PROPOSAL. PLEASE NOTE THAT THIS SIGNED AND DATED BID CONTRACT DOCUMENT WHEN ACCOMPANIED BY THE SCHOOL'S SIGNED ACCEPTANCE LETTER WILL BE THE CONTRACT OF RECORD FOR THE IDENTIFIED SERVICES. NO OTHER DOCUMENTS AND/OR ADDED LANGUAGE WILL SUPERCEDE THIS CONTRACT DOCUMENT PROCESS.**
  - B. NO CONTRACT LANGUAGE MAY BE INSERTED OR CONTAINED WITHIN THE RESPONDENT'S ADDITIONAL DOCUMENT/S THAT REFERS TO ANY ISSUES, PROVISIONS OR ADDITIONAL ITEMS NOT SPECIFICALLY DETAILED WITHIN THIS BID DOCUMENT.
  - C. NO CONTRACT LANGUAGE MAY BE INSERTED INTO OR CONTAINED WITHIN THE RESPONDENT'S ADDITIONAL DOCUMENT/S THAT WOULD CONFLICT WITH THE FEDERAL E-RATE PROGRAM'S ELIGIBILITY REQUIREMENTS AND/OR GUIDELINES AS DEFINED BY THE SCHOOLS AND LIBRARIES DIVISION (SLD).
  - D. NO CONTRACT LANGUAGE MAY BE INSERTED INTO OR CONTAINED WITHIN THE RESPONDENT'S ADDITIONAL DOCUMENT/S THAT WOULD REPLACE OR MAKE INVALID ANY STATEMENT OR CONDITION OUTLINED WITHIN THIS BID CONTRACT DOCUMENT.
2. LIABILITY FOR TERMINATION OF SERVICES:
  - A. THERE SHALL BE NO LIABILITY LEVERAGED AGAINST MARITIME ACADEMY FOR TERMINATION OF CONTRACT.

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**MARITIME ACADEMY CHARTER SCHOOL**  
**2275 BRIDGE STREET- BUILDING #107**  
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BID #: YR130004

**ADDITIONAL BID CONDITIONS: (CONTINUED)**

D. THE SUCCESSFUL VENDOR MUST IDENTIFY MARITIME ACADEMY IN WRITING, E-MAIL AND VIA VOICE WHEN/IF THEY SHOULD HAPPEN TO BECOME ENGAGED IN ANY SLD INVESTIGATIONS WHICH MAY RESULT IN EXTENDED DELAYS OF SERVICE FUNDING AWARDS.

E. SHOULD THE SUCCESSFUL VENDOR BECOME RED-LIGHTED BY THE FCC OR BECOME ENGAGED IN OTHER SLD INVESTIGATIONS RESULTING IN EXTENDED DELAYS OF SERVICE FUNDING AWARDS MARITIME ACADEMY SHALL HAVE THE RIGHT TO TERMINATE THE CONTRACT AND SELECT ANOTHER VENDOR WITHOUT PENALTY OR COSTS.

5. CONTRACT REDUCTION/MODIFICATION:

A. THE AWARDED RESPONDENT MUST COMMIT TO A REDUCTION IN THE COST OF THE PER-SITE LEASED SERVICES AND/OR INTERNET ACCESS SERVICES IN THE EVENT THAT COMMERCIAL LEASE RATES FOR SIMILAR SERVICES DROP BELOW THE CONTRACTED RATE OF THIS CONTRACT AT ANY TIME DURING THE LIFE OF THE CONTRACT.

B. IF, DURING THE COURSE OF THE CONTRACT, IMPROVEMENTS IN TECHNOLOGY PROVIDE FOR ADDED FUNCTIONALITY OR REDUCED COSTS MARITIME ACADEMY RESERVES THE RIGHT TO FORGO PRICING STATED WITHIN THIS CONTRACT AND RECEIVE THE UPGRADE ITEM AND/OR DISCOUNTED PRICING.

C. ITEMS WILL BE AWARDED IN GROUPS BASED ON MANUFACTURER.

D. QUANTITIES FOR ITEMS WILL BE DETERMINED POST-BID/PRE-ERATE SUBMITAL. THE SCHOOL RESERVEE THE RIGHT TO INCREASE/DECREASE QUANTITIES OF ITEMS AS LISTED WITHIN THIS BID.

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The undersigned, as authorized representatives of the identified company listed below, hereby propose and agree to provide the originators of this Bid process any/all of the items/services to which a cost has been submitted. This proposal is subject to all terms of the specifications, bid conditions and instructions outlined herein, where we hereby agree to provide such item/s as awarded to us. This bid is only valid when completed with an original signature of a properly authorized representative of the submitting company.

Company Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Phone Number: \_\_\_\_\_ E-mail: \_\_\_\_\_